

# powerUP

DECEMBER 2024



Last Month of  
Sweater  
Weather Zoom  
Fun



\$700 Wholesale  
Challenge



MK Tote

## BREAKING NEWS



### Unit Christmas Party Dec. 19th

continued...pg 3-4

## HOT NEWS



### JANUARY JUMPSTART

with incredible **Guest Coaches**  
that will absolutely change your life

continued...pg. 5



## NEW UPDATE



### UNIT MEETING IN PERSON

STARTING JANUARY 15th  
in Idaho Falls!

continued...pg. 2 & 14



ITS  
SWEATER  
WEATHER

# MONDAY NIGHTS

6:00PM PST/8:00PM CST/ 9:00PM EST

ZOOM ID: 7073303751

PASSCODE: 1127



**EVERY MONDAY NIGHT  
ZOOM IN TO OUR**



*Sweater  
Weather*

**UNIT MEETING!**

- Dec. 9th. Monday Zoom mtg
- Dec. 16th GUEST EVENT YouTube BINGO night!
- Dec. 19th UNIT CHRISTMAS PARTY @ Tammy's
- **STARTING JANUARY 15th UNIT MEETING IN PERSON  
STUDIO PINK IDAHO FALLS EVERY WEDNESDAY NIGHT  
Product Spotlight Guest Event from 6 to 6:45pm followed  
by recognition and training from 7 to 8pm  
**Studio Pink 2285 E 25th St Idaho Falls****
- Jan. 18th January Jumpstart Special Guest Coaches  
see invitation. 9am-4pm this is going to be LIFE  
CHANGING!!

**Join us every Monday night for an hour. Connection, Recognition and Education.  
Camera on for a chance to win a weekly give away through December**

# UNIT CHRISTMAS PARTY

EVENING WITH THE STARS

**STAR CONSULTANTS**  
WILL BE CELEBRATED WITH  
A FREE CUSTOM TRUCKER HAT

**WEAR YOUR**  
FAVORITE CHRISTMAS  
SWEATER, PLAID OR FUR!

TAMMY'S HOUSE  
1253 E 9TH N  
REXBURG

POTLUCK  
BRING YOUR FAVE  
FOOD TO SHARE

THURSDAY  
DECEMBER 19TH  
6-8PM

# Trucker Hat Bar

Special Mary Kay Pricing

Hat + 1 Patch = ~~\$30~~\$15

Hat + 2 Patches = ~~\$35~~\$20

Hat + 3 Patches = ~~\$40~~\$25

additional patches \$2.50

\*Will also have beanies\*





# HAPPY 2025 *New Year*

## JANUARY JUMP START LIKE NEVER BEFORE!

**January 18th**  
**9am–noon**  
**1pm–4pm**



**Studio Pink**  
**2285 E 25th St**  
**Idaho Falls**

IT HAS BEEN MY PRIVILEGE TO WORK WITH JOE PERSONALLY FOR THE PAST 6 MONTHS AND WANT TO SHARE MY NEW FRIEND , HIS WISDOM AND HEART WITH THE WOMEN I LOVE! HE IS THE BEST AND IS DOING THIS AS A GIFT FOR US. YOU WILL BE BLESSED IN ALL WALKS OF LIFE REGARDLESS OF YOUR ACTIVITY LEVEL IN YOUR CAREER. COME AND LEARN, GROW AND EVOLVE. YOUR SPOUSE IS WELCOME TO JOIN US.

*Special Guest Coaches*

**Joe Rangel & Scott McKinley**



**2EVOLVE**  
COACHING AND CONSULTING  
WAYFINDERS FOR THE WILLING

- CONNECT WITH EVERYONE, CONSISTENTLY, AT A MUCH DEEPER LEVEL!
- GAIN WASTED HOURS BACK IN YOUR LIFE!
- LEARN THE TRUTH ABOUT ORDER AND STRUCTURE!
- CREATE YOUR DREAMS AGAIN AND ACTUALLY ACHIEVE THEM!
- FIND PASSION AND JOY IN YOUR JOURNEY!
- BE THE MOST POWERFUL AND WHOLE VERSION OF YOU!

[CLICK to Register](#)



# MONTHLY IPA TRACKING

## INCOME PRODUCING ACTIVITIES

MONTH OF

MONTHLY GOAL

- A** 1 PARTY (MINIMUM \$300 RETIAL & 3 FACES)
- B** 2 FACIALS OR ON-THE-GO APPOINTMENTS (MIN. \$100 RETAIL)
- C** 2 NEW BOOKINGS
- D** \$100 RETAIL IN REORDERS OR WEBSITE ORDERS
- E** 1 SHARING APPOINTMENT WITH COMPLETED FOLLOW UP
- F** 1 GUEST ATTENDS TRAING OR GUEST EVENT
- G** 7 NEW NAMES AND PHONE NUMBERS
- H** 1 NEW TEAM MEMBER

*Part Time Consultant*

COMPLETE ANY 5 IPA'S EACH WEEK.

*Full Time Consultant*

COMPLETE ANY 10 IPA'S EACH WEEK.

*Leadership and Car*

COMPLETE ANY 15 IPA'S EACH WEEK.

WEEK ONE

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WEEK TWO

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WEEK THREE

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WEEK FOUR

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*Booking Attempts*

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# My Weekly Plan

WEEK OF: \_\_\_\_\_

Success is hidden in your daily routine of consistency and discipline! Schedule 30 minutes to hour time slots that work for you and fill in what you are willing to do for your business. What can you commit to for the week?

\_\_\_ BOOKING \_\_\_ COACHING \_\_\_ CUSTOMER SERVICE \_\_\_ SHARING THE OPPORTUNITY

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
6:00am							
7:00am							
8:00am							
9:00am							
10:00am							
11:00am							
12:00pm							
1:00pm							
2:00pm							
3:00pm							
4:00pm							
5:00pm							
6:00pm							
7:00pm							
8:00pm							
9:00pm							
<b>Your Daily Results</b>	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) \$ ___ ___ Sharing Appointments	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) \$ ___ ___ Sharing Appointments	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) \$ ___ ___ Sharing Appointments	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) \$ ___ ___ Sharing Appointments	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) \$ ___ ___ Sharing Appointments	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) \$ ___ ___ Sharing Appointments	___ Bookings ___ Coached/Profile Appts ___ Sales (New & Reorders) \$ ___ ___ Sharing Appointments

## My Week Includes:

**Blue:**  
Quiet, Faith, Exercise

**Yellow:**  
Family Time

**Red:**  
Date Night

**Green:**  
Facials, Parties, & Shows

**Green:**  
Sharing

**Green:**  
Customer Service (Calls, Sales)

**Green:**  
Coaching (Hostess, Guests)

**Gray:**  
Other Job

**Green:**  
Coaching (Hostess, Guests)

**Pink:**  
Growth (Out meetings, MK events, & Director calls)

## Weekly Sales:

Sales Goal: \$ \_\_\_\_\_  
 Total Sales: \$ \_\_\_\_\_

## My Star:

Orders placed this week:  
 \$ \_\_\_\_\_ Wholesale Order  
 Date Placed: \_\_\_\_\_  
 \$ \_\_\_\_\_ Wholesale Order  
 Date Placed: \_\_\_\_\_  
 Star Total to Date: \$ \_\_\_\_\_

## Team Building:

Sharing Appts. Held: \_\_\_\_\_  
 New Team Members: \_\_\_\_\_

## Notes for next week:

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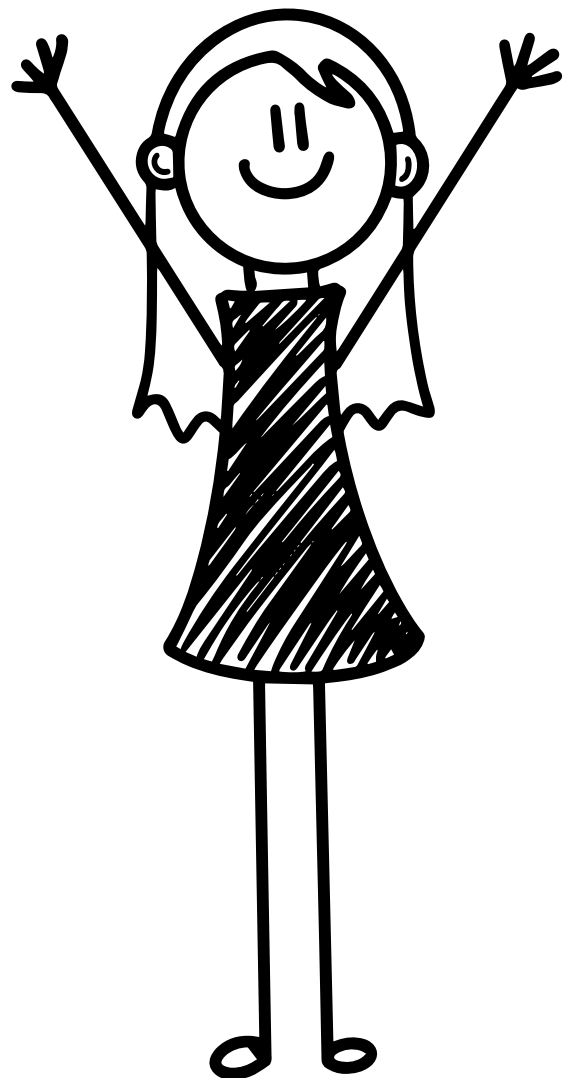
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New Consultants

WELCOME



HOPE Givers Unite! Everyday lets work to empower women and give them opportunities for growth, finances, friendships and change. Join me in Helping- Other- People -Excel





# Weekly Accomplishment Sheets



Come on ladies,  
Get those  
Weekly  
Accomplishment  
Sheets turned in!  
You can do it!



*Queen of Sales Kari Sorensen*

## Total Sales

Kari Sorensen	\$576.00
Leslee Blanch	\$384.25
MaryAnn Hamblin	\$263.00
Qait Wahlquist	\$122.00
Zhallenna Carmen	\$72.00
Annette Wheeler	\$26.00

## Skin Care Sets



*Sell Sets =  
Life long  
customers*



**Queen**  
OF SETS



# D.I.Qs

## Elite Team Leaders

### Team Leaders

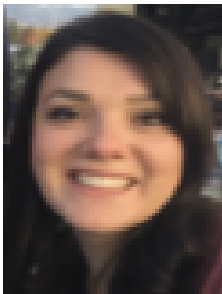
#### **Annette Wheeler**



Lelee Blanch  
Bonnie Ingram  
Jerie Despain  
Melissa Fullmer  
Cortney Markham  
Laurel Gamino  
Kyra Blackburn  
Hilarie Aiken

### Star Team Builders

#### **Britney Piquet**



Janaye Hartley  
Lisa Behymer  
Dayna Bijorn  
Katie Wright.  
Nichole Hiatt

#### **Dana Broadhead**



Cara Beckstead  
Rachel Ferguson  
Victoria Hall  
Arianna Ostergaard  
Delila Perkins  
Michelle Swenson  
Miranda Green  
Kari Sorensen  
Rena Johnson  
Tracey Varner



# Senior Consultants

## **Whitney Price**



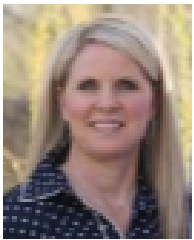
Megan Brandt  
Cortney Jarvis  
Jessie Silvester  
Shantelle Kinghorn  
Deanna Judy  
Julie Harward  
RaeLyn Price

## **Tacia Hancock**



Ocea Williams  
Raquel Armstrong  
Annette Wheeler  
Natalie Christensen  
Chelsey Hymas

## **Kari Sorensen**



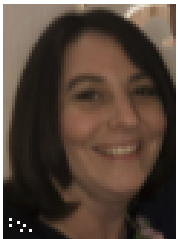
Anne Tippets  
Jennifer Drahota  
Peyton Powell

## **Barbara Jones**



Tori Enloe  
Alitia Gurner  
Mary Catherine L.  
Sharise May  
Shannon Johnson

## **Shiree Shirley**



Euleza Hymas  
Lisa Pannell  
Jennifer Taylor

## **Anne Tippets**



Susan Alldredge

## **Diana Puzey**



Tacia Hancock



# Star Consultant Sep. 16-Dec. 15

Name	Total Career Star Consultant Quarters	Contest Credit Needed				
		Sapphire	Ruby	Diamond	Emerald	Pearl
Tammy Brown	97	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Rachel Daines		\$ 0.00	\$ 345.00	\$ 945.00	\$ 1,545.00	\$2,745.00
Annette Wheeler	12	\$ 137.50	\$ 737.50	\$ 1,337.50	\$ 1,937.50	\$3,137.50
Kari Sorensen	17	\$ 277.50	\$ 877.50	\$ 1,477.50	\$ 2,077.50	\$3,277.50
Tori Enloe	50	\$ 294.00	\$ 894.00	\$ 1,494.00	\$ 2,094.00	\$3,294.00
Veronica Termain	11	\$ 457.50	\$ 1,057.50	\$ 1,657.50	\$ 2,257.50	\$3,457.50
Vanessa Josephson	3	\$ 557.90	\$ 1,157.90	\$ 1,757.90	\$ 2,357.90	\$3,557.90
Zhallenna Carmen	13	\$ 711.50	\$ 1,311.50	\$ 1,911.50	\$ 2,511.50	\$3,711.50
Diana Puzey	2	\$ 759.00	\$ 1,359.00	\$ 1,959.00	\$ 2,559.00	\$3,759.00
Abbey Fitzgerald	2	\$ 799.00	\$ 1,399.00	\$ 1,999.00	\$ 2,599.00	\$3,799.00
Chrissy Roylance	1	\$ 846.00	\$ 1,446.00	\$ 2,046.00	\$ 2,646.00	\$3,846.00
Barbara Jones	18	\$ 888.00	\$ 1,488.00	\$ 2,088.00	\$ 2,688.00	\$3,888.00
JaNell Hansen		\$ 984.00	\$ 1,584.00	\$ 2,184.00	\$ 2,784.00	\$3,984.00
Dana Broadhead	10	\$ 1,005.00	\$ 1,605.00	\$ 2,205.00	\$ 2,805.00	\$4,005.00
Tamara Driscoll	2	\$ 1,008.00	\$ 1,608.00	\$ 2,208.00	\$ 2,808.00	\$4,008.00
Leslee Blanch		\$ 1,031.75	\$ 1,631.75	\$ 2,231.75	\$ 2,831.75	\$4,031.75
Aletia Straub		\$ 1,051.50	\$ 1,651.50	\$ 2,251.50	\$ 2,851.50	\$4,051.50
Shiree Shirley	2	\$ 1,125.50	\$ 1,725.50	\$ 2,325.50	\$ 2,925.50	\$4,125.50
Tammy Gee		\$ 1,140.30	\$ 1,740.30	\$ 2,340.30	\$ 2,940.30	\$4,140.30

## POWER YOUR SALES NOVEMBER WINNERS!

Tammy Brown  
 Diana Puzey  
 Veronica Termain  
 Kari Sorensen  
 JaNeal Hansen  
 Vanessa Josephson  
 Abbey Fitzgerald



**Earn this Tote Bag with \$700 wholesale order**

# YTD COURT OF SHARING 2025

Name	New	Seminar Qualified	Remaining for Goal
Tammy Brown	5	3	21



**IT'S  
TIME  
TO  
SHARE**

# YTD COURT OF SALES 2025

Name	YTD Contest Credit	Additional Needed For Goal
Tammy Brown	\$ 19,897.00	\$ 20,103.00
Rachel Daines	\$ 8,739.00	\$ 31,261.00
Zhallenna Carmen	\$ 7,412.00	\$ 32,588.00
Kari Sorensen	\$ 6,923.00	\$ 33,077.00
Annette Wheeler	\$ 5,896.00	\$ 34,104.00
Veronica Termain	\$ 4,199.00	\$ 35,801.00
Tori Enloe	\$ 3,944.00	\$ 36,056.00
Vanessa Josephson	\$ 3,762.00	\$ 36,238.00
Tamara Driscoll	\$ 2,993.00	\$ 37,007.00
Leslee Blanch	\$ 2,816.00	\$ 37,184.00
Diana Puzey	\$ 2,782.00	\$ 37,218.00
Abbey Fitzgerald	\$ 2,568.00	\$ 37,432.00
Tammy Gee	\$ 2,561.00	\$ 37,439.00
Shelby Robertson	\$ 2,382.00	\$ 37,618.00
Shawn Hayden	\$ 2,266.00	\$ 37,734.00
Jennifer Reisbick	\$ 2,226.00	\$ 37,774.00
Michelle Cutler	\$ 2,216.00	\$ 37,784.00
Whitney Price	\$ 2,107.00	\$ 37,893.00
Amber Hanson	\$ 2,060.00	\$ 37,940.00
Barbara Jones	\$ 1,930.00	\$ 38,070.00
Heather Pettingill	\$ 1,918.00	\$ 38,082.00
Chrissy Roylance	\$ 1,908.00	\$ 38,092.00
Ilene Stolworthy	\$ 1,876.00	\$ 38,124.00
Madison Bartschi	\$ 1,875.00	\$ 38,125.00
Shiree Shirley	\$ 1,867.50	\$ 38,132.50
Tammy Erickson	\$ 1,860.00	\$ 38,140.00



**SEMINAR  
2025  
PRIZES**

The first step is the hardest; making a commitment to yourself, for yourself. But once you do it, you're well on your way!  
-Mary Kay Ash

# NOVEMBER Wholesale

	Wholesale
Tammy Brown	\$3,279.60
Diana Puzey	\$1,041.00
Veronica Termain	\$944.00
Kari Sorensen	\$885.00
JaNell Hansen	\$816.00
Vanessa Josephson	\$726.10
Abbey Fitzgerald	\$718.00
Tori Enloe	\$599.00
Dana Broadhead	\$542.00
Jennifer Reisbick	\$531.00
Shiree Shirley	\$511.00
Barbara Jones	\$493.50
Miranda Green	\$463.50
Annette Wheeler	\$447.00
Brooke Jorgensen	\$444.50
Shawn Hayden	\$436.00
Brenda Griffith	\$374.00
Rachel Daines	\$330.00
Aletia Straub	\$243.00
Hilarie Aiken	\$233.00
Glendene Hanson	\$233.00
Tammy Erickson	\$232.50
Wendy Jenkins	\$230.00
Rhea LeBlanc	\$228.00
Laurel Gamino	\$227.00
Bonita Ingram	\$227.00
Susan Alldredge	\$226.50
Erendira Valdez	\$225.50
Cortney Markham	\$225.35
Rachel Ferguson	\$225.25

## Team Production and Recruiter Commission for NOVEMBER

Name	Team Production	Team Commission	%
Tammy Brown	\$4,313.60	\$560.77	13
Dana Broadhead	\$1,573.75	\$125.90	8
Annette Wheeler	\$1,310.35	\$117.93	9
Barbara Jones	\$599.00	\$23.96	4
Tacia Hancock	\$447.00	\$17.88	4
Brittany Piquet	\$32.00	\$1.28	4

check out our unit website

[www.tammybrownarea.com](http://www.tammybrownarea.com)

Click Here to Join our exclusive unit facebook group

**Tammy Brown unit**

for updates, promos and live

**YOU ARE INVITED**



**WEEKLY UNIT MEETING IN PERSON**

**STARTING JANUARY 15th**

Product Spotlight Guest Event from 6 to 6:45pm  
followed by recognition and training from 7 to 8pm

**Studio Pink 2285 E 25th St Idaho Falls**

**NEW UNIT  
MEETING  
LOCATION**



12 MONTH  
CONSISTENCY  
PRIZE  
SEMINAR 2025



## Birthdays in January

	Day
Qait Wahlquist	1
Arianna Ostergaard	3
Rachel Erickson	5
Catherine Purser	8
Cara Parke	10
Peyton Powell	13
Erendira Valdez	13
Kyra Blackburn	16
Kim Brown	16
Melissa Fillmore	16
Whitney Price	16
Chelsey Hymas	18
Jo Carrington	22
Kelsee Dalling	22
Janaye Hartley	27
Sarah Varela	28

## January Anniversaries

	Years
Amy Brown	23
Holly Larsen	21
Natasha Tolman	14
Whitney Price	10
Deanna Judy	9
Jerie Despain	8
Brooke Jorgensen	7
Calista Airhart	1
Jennifer Taylor	1

MERRY  
MERRY  
MERRY  
CHRISTMAS

