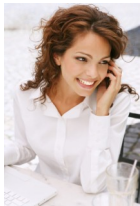


Life Can Be Good

Local Wednesday Night Training



WHEN AND WHERE



- ♥ 6:00-7:00 P.M. is Consultant training. You'll want to bring your binder for note taking. 7:00-8:00 P.M. Sales Meeting—all consultants. This is where you will receive prizes, recognition, motivation, weekly challenges, and company information. Both parts of the meeting are equally important. This is a great opportunity for you and your guests to build enthusiasm for what you do.
- ♥ Bringing a guest weekly is a smart business practice! Your guest will be introduced to the products while you get trained and make your meeting night a booking, selling and recruiting success!
- ♥ Location: 160 E. Valley River Dr. Ste. #4
Rexburg, ID 83440



DRESS CODE

- ♥ Please observe Mary Kay Dress-Code: Consultants must dress professionally, nylons, professional dress shoes, black skirt, and white blouse or a business suit. No pants. Dress for success and it will happen. If you have any questions or concerns PLEASE contact me!
- ♥ Make sure that your guests know that this is a professional setting; you will be wearing business attire and she is welcome to wear whatever she feels most comfortable in.

PROFESSIONAL SETTINGS

- ♥ Please arrange for child care for your babies and children at home. You will get so much more out of your meeting if you can focus on you. This is such a high energy positive atmosphere you will return home to your family super charged.
- ♥ Always be aware of your image, your actions, and what you say at meeting. Welcome to our pink bubble where you can impact others for good while filling your bucket!



SKIN CARE CLASS

- ♥ There will be a skin care class held weekly from 6:00-7:00 while new consultant training is going on.
- ♥ Invite and confirm guests to come with you every week as a model.
- ♥ Please arrive at least 15 minutes early to set up for your guest. It is a great idea to pick your guest up when possible so she feels comfortable coming in with a friend and we can begin right on time.

WHAT TO BRING

- ♥ **Facial Packet** for each model: mirror, disposable washcloth, mascara wand and 3 large 100% cotton puffs.
- ♥ **Paper Packet** for each model, this includes: current Beauty Book, sales ticket and profile card and a pen.
- ♥ Bring **Hostess Brochure** for bookings that night.

BUSINESS OPPORTUNITY

- ♥ We will share the business opportunity with any interested guest after the sales meeting that you may invite any of your guests to stay too. This will count as a sharing appointment towards your pearls of sharing! I will cover all the facts of the company and help to overcome any objections. It will last approximately ½ hour depending on the amount of questions. Please, bring a sharing packet for each of your guests.